

February 2017
Volume 4, Issue 2

Electric League NewsLine



2017 Board of Directors

Officers

President:

Andrew Alexander, Kansas City
Power & Light

President-elect:

Isaac Anderson, Eaton

Secretary-Treasurer:

Dennis Jarman, Graybar
Electric Co.

Imm. Past President:

Dan McCauley, Convergence

Vice Presidents:

Utilities:

Mary Kay Alitz, Independence
Power & Light

Contractors:

Chris Lacy, ECA Electric

Distributors:

Mike White, Kansas City
Electrical Supply

Agents:

Deanna Rudd, Rains
Electrical Sales

Engineers:

Courtney Connor, Board of
Public Utilities

Manufacturer:

Jeff Taylor, Square D/
Schneider Electric

Directors:

Mark Bishop, C&O Electric
Sales

Shawn Degnan, Walker
Loudermilk Co.

Kirby Holden, Gateway
Industrial Power

Steve Holland, Anixter

Doug Mayle, CPMR, CBM, Inc.

Carl Privitera, III, Mark One
Electric

*Electric League of
Missouri and Kansas*
638 W. 39th St.
Kansas City, MO 64111
Ph: 816.561.5323
Fx: 816.561.1991
www.electricleague.org

Attend the 2017 EXPO - Sign Up Today!

Pre-register for this FREE Expo, save time in line and be entered in a raffle drawing for a Drone, GoPro or Alexa (you get to pick your prize).

<https://myprereg.com/Events/ELMK17>

If it's April in Kansas City, then spring training is all the buzz. But for the Electric League 2017 Expo, it's a whole new ballgame-and that's big news.

When: April 11, 2017 (11:00 am - 7:30 pm)
April 12, 2017 (10:00 am - 4:00 pm)

Where: Overland Park Convention Center (Exhibit Hall A),
6000 College Blvd., Overland Park, KS 66211 (Free Parking)

This highly-anticipated FREE event brings together the transformative power of thought leadership, technology, and practical information. So whether you are a wholesaler, contractor, engineer, an agent or architect, in utilities or anyone involved with the electrical industry, mark this event as a must-attend!

- **IN-DEMAND EDUCATION:** ARC Flash, Energy Codes, BIM Modeling, LED & Human Centric Lighting, IES/ASHRAE Best Practices and More
- **NON-STOP NETWORKING**
- **MARKET-READY SOLUTIONS**

MUST REGISTER TO ATTEND THIS FREE EVENT:

Go to: myprereg.com/events/ELMK17

**ELECTRIC AVENUE
2017 EXPO**

Reimagine. Renew. Recharge.
April 11-12 | Overland Park Convention Center

FREE EVENT

Going, Going, Almost Gone!

As you can see, the trade show is almost full; so it will be **THE PLACE TO BE** on April 11-12, at the Overland Park Convention Center. Thank You to the current exhibitors and distributors that have committed to this year's Expo and supporting the Electric League. Continue to help spread the word so we can be Sold Out! Be where your customers will be. Don't miss out and sign up today!

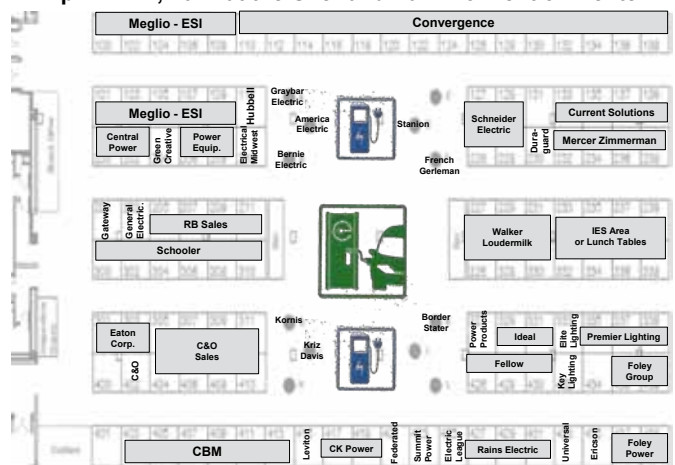
Committed Exhibitors:

- C&O Electric Sales Company
- CBM
- Central Power Systems & Service
- CK Power
- Convergence
- Current Solutions
- Duraguard Products
- Eaton Corporation
- Electrical Midwest
- Federated Insurance
- Foley Group
- Foley Power Solutions
- Gateway Industrial Power
- GE Industrial Solutions
- Green Creative
- Elite Lighting
- Fellows
- Hubbell Wiring Device - Kellems
- Ideal Industries
- Key Lighting
- Leviton
- Meglio – ESI
- Mercer Zimmerman
- Power Equipment Sales
- Power Protection Products
- Premier Lighting
- RB Sales Corporation
- Rains Electric Sales
- Square D / Schneider Electric
- Schooler & Associates
- Summit Power
- Walker Loudermilk

Committed Distributors:

- American Electric Company
- Bernie Electric Wholesale
- Border States
- French Gerleman
- Graybar Electric
- Kornis Electric Supply
- Kriz-Davis
- Stanion Wholesale Electric

Electric League EXPO April 11-12, 2017 at the Overland Park Convention Center



Save the Date:

Wednesday, May 3
Royals vs White Sox - Tailgate and
Baseball Game!



New League Benefits For You

What's Happening and Positions Available

What is one of the best avenues to build awareness about something that is going on in our industry than to place it in your own Electric League newsletter? Our newsletter goes out monthly, except in July, to our member list. We will have a feature called What's Happening that will show activities hosted by one of our members. It is optional, but if you want your event, tournament, charitable activity noticed, let us know.

Do you have a position available that you need filled? Give the newsletter a try. Chances are it will catch the eye of someone who may know someone looking to get in our industry.

What do you need to do?

To be listed in What's Happening?

Email jmale@westerneda.com before the first Friday of each month (except July), with your activity date, activity name, the sponsoring organization and information where someone can go for more information,

a phone number or a web link. The sponsoring organization must be a paid member of the Electric League, and the activity must to open to any member who receives our newsletter. The newsletter is typically emailed the third week of the month.

Do you want us to include the flyer about your event? We will for a cost of \$250 per flyer, per issue.

To post a job opening:

You must be a paid member of the Electric League and provide the information before the first Friday of each month (except July). The job opening listing must be kept short. Include your company name, position available, who needs to be contacted if there is an interest.

This sounds great, what will it cost? Zero, this is a benefit included in with your 2017 member dues. We look forward to seeing the activities in our community!

Kick Off Breakfast...Let's Get Ready to Rumble!

The Electric League Expo had its Kick-Off Breakfast on Wednesday, March 1 at Eggtc. This event provided exhibitors and distributors an insight to the 2017 Expo along with marketing materials to help get the word out. We need EVERYONE'S HELP in promoting this event to your staff, peers, and most of all, customers. If you need additional marketing materials, please call the Association office at 816-561-5323.



People Column

Lots of February birthdays to celebrate. Best wishes for great birthdays to: **Brandon Wilson, Travis Pilant, Terri, Gary Baxter, Justin Schafer, Jordan Weatherly, Michael Larsen, Rachel Boley, Mike Spilitta, Angela Rosenberger, Jim Heidenreich, Adam Cote, Cheryl Harrison, Jeff Jenkins, and Isaiah Manness** at Western Extralite, a Division of Border States.

Cindy Hopewell, Kevin O'Neill, and Jeff Clark at C&O Electric Sales.

Brett Siebeneck and **Peggy Karhoff** at CED American Electric Riverside.

Kim Miller, David Cawthon, Erik Carr, Peijie Li, and Yvette McCullough at CED/Rensenhouse Electric Supply.

Jose Guerrero, Carlos Reames, Jim Moore, and Kevin Greenawalt at Kansas City Electrical Supply.

Becky Davis at Walker-Loudermilk and

Sandy Atkinson, Steve Griffith, and Jeff Taylor at Square D.

Anniversary Congratulations to:

Cindy Hopewell 4 years; **Jeff Clark** 4 years; and **Andrew Schwarck** 1 year at C&O Electric Sales.

Dave Hockla 28 years, and **Linda Connor** 11 years at Kansas City Electrical Supply.

Kansas City Electrical Supply is welcoming **Steve Troyer** to Switchgear Quotations. Steve has been in or around the Electrical distribution industry for more than 30 years. This is your Column and we want to print your news. So, please keep your emails coming in.



Meet
the new
boss.

Are you prepared if something were to happen to you? Is your successor? You deserve to transition your business to the next generation in the manner you deem best. A sound business succession plan can help protect your life's work. Call your local marketing representative or visit federatedinsurance.com to learn more.

It's Our Business to Protect Yours
FEDERATED
INSURANCE 

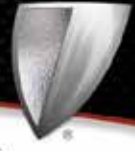
Federated Mutual Insurance Company
Federated Service Insurance Company*
Federated Life Insurance Company

Owatonna, Minnesota 55060

507.455.5200 | www.federatedinsurance.com

Federated provides clients with access to services offered through wholly independent third parties. Neither Federated nor its employees provide legal advice.

16.13 Ed Date. 11/15 *Not licensed in the states of NH, NJ, and VT. © 2016 Federated Insurance



Do you “Drive S.A.F.E.”?

How often do you consider that there are far more serious consequences to unsafe driving than just getting ticketed? In most states, if you killed or injured someone because of distracted driving or playing a role in a road rage incident, you could be criminally charged. If that’s not bad enough, these risky driving behaviors also put your loved ones in harm’s way, whether or not they are even in the vehicle with you. Think about it: What would your loved ones do if your behind-the-wheel conduct resulted in your being seriously injured or killed in a car crash, or you are sent to prison because your actions contributed to another’s injury or death? Bottom line: Poor driving decisions could ruin your freedom and tear your family apart.

At some point, everyone has made a poor driving decision: speeding to make up for lost time, reading an incoming text message, driving when too tired, or letting emotions take over when encountering a “crazy” driver.

The majority of all auto crashes can be traced back to four driving behaviors: *Speed, Attention, Fatigue, and Emotion*. Branded “[Drive S.A.F.E.](#),” Federated Insurance’s driver awareness program helps business owners and risk managers call attention to these behaviors to help their employee drivers understand the risks each can present, and their resulting consequences.

Risky driving habits typically develop over time and can be hard to break. Keeping the S.A.F.E. factors in mind may help you overcome the temptation to engage in behind-the-wheel conduct that puts you and others in danger. Before each trip:

- Give yourself ample time to get where you’re going. Not only does it feel good to be early and not rushed, you can significantly reduce your chances of being involved in a crash.
- Make a commitment to pay attention to the task at hand, mentally and physically. Be on the lookout for inattentive drivers and drive defensively.
- Get enough rest to help ensure peak mental awareness so you can react to hazards that may require split-second maneuvers.
- Remain in control of your emotions and act responsibly. Put space between you and motorists whose actions aren’t sensible.

Drive S.A.F.E. has one goal: to help keep you and your loved ones out of harm’s way. Please make it home safely today! For more information on all of Federated’s risk management programs, contact your [local marketing representative](#) today, or visit our [website](#).

This article is intended to provide general information and recommendations regarding risk prevention only and should not be considered legal advice. Following these guidelines does not guarantee reduced losses or elimination of any risks. This information may be subject to regulations and restrictions in your state. Qualified counsel should be sought regarding questions specific to your circumstances and applicable state or federal laws. © 2017 Federated Mutual Insurance Company. All rights reserved.





Take Me Out to the Ballgame with the League

Kansas City Royals vs Chicago White Sox

DATE: Wednesday, May 3

Please Select *:

- Ticket and Tailgate: \$40 each
- Ticket Only: \$28 each
- Parking: \$12 before April 19
- Tailgate Only: \$20 before April 28

*All costs include handling.

LOCATION: Kauffman Stadium; Lower Level,
Sections 213 - 215

TIMES: Tailgate: 5:30 pm; Dinner Ready: 6 pm
First Pitch: 7:15 pm

PLEASE NOTE: Tickets and any parking passes purchased will be shipped to the shipping address when you register online. We will not invoice for this event.



What a year to be Royal!

Come join the fun at the Electric League's May 3 Tailgate Event at Kauffman Stadium. 2015 World Series Champion Kansas City Royals will be playing their division rivals, Chicago White Sox.

The League has reserved a limited number of tickets, so register early to secure your spot. Everyone is welcome! Parking is available at a reduced cost if you purchase through the League office before the deadline.

Andy Alexander, your League president will grill hamburgers and hotdogs to go with the chips, condiments, dessert and bottled water. You may feel free to bring a side dish if you would like to share.

You bring your chairs and what you would like to drink to our reserved section of the Royal's parking lot (Look for our Flag!) and enjoy an evening of fun and friendship!

Reservation Deadline: April 19

Register Online: <https://electricleaguemay3tailgate.eventbrite.com>

Any questions, please contact the association office, 816.561.5323 or jmale@westerneda.com

The Electric League reserves the right to cancel any event if minimum attendance is not secured.