

October/November, 2014  
Volume 1, Issue 1

# Electric League NewsLine



*Electric League of Missouri & Kansas, 816.561.5323; [electricleague.org](http://electricleague.org)*

## Reserve Friday, Dec. 12 for the Annual Holiday Luncheon

### CALENDAR OF EVENTS

#### 2014

Nov. 21  
Nominations Due  
(Industry Achievement Award)

Dec. 12  
Holiday Luncheon  
Argosy Casino

#### 2015

Jan. 29  
Current Utility Standards  
Program (KCPL, IPL)

Mark your calendar and plan to celebrate the holidays with your staff and fellow industry professionals at the Annual Holiday Luncheon - Friday, Dec. 12 at the Argosy Casino in Riverside, Mo.

You will have the opportunity to win one of the many great door prizes that are always a part of this fun event. Please let us know if you will contribute a door prize by contacting Jane Male at [jmale@westerneda.com](mailto:jmale@westerneda.com). A board member will be following up with you.

In addition to the opportunity to win a great prize, the luncheon will include League year-end business as well as the presentation of the Industry Achievement Award.

In keeping with past holiday Luncheon, there will be a canned and non-perishable food drive at the event.



The registration form is included with this newsletter so you can reserve your table for 10, or half table of five. Single reservations are always welcome too. The more the merrier! We will be recognizing members of the League for their contributions. We look forward to seeing you at the Holiday Luncheon.

## Industry Achievement Award

Do you know of someone in our industry who should be recognized by receiving the Industry Achievement Award? If so, please take a few minutes and make your nomination.

The Board of Directors will select the recipient, based on your nominations. Please give some careful consideration and make your nomination by Wednesday, Nov. 21.

*Electric League of  
Missouri and Kansas  
638 W. 39th St.  
Kansas City, MO 64111  
Ph: 816.561.5323  
Fx: 816.561.1991  
[www.electricleague.org](http://www.electricleague.org)*

# Fall Golf Tournament Results

## Tournament Winners:

### Flight 1:

- 1st Place - ECA: Lacy, Winslow, Pestka, McGrew
- 2nd Place - Southwire: Dussold, Wallis, Ryan, Rhoades
- 3rd Place: Walker-Loudermilk: Basile, McNair, Snyder, Lecoque

### Flight 2:

- 1st Place - Pro Electric: Weber, Mindrup, Graham, Mathis
- 2nd Place - General Electric: Neuer, Klein, Baker, Hansen
- 3rd Place - Graybar (Team 3): Hess, Uebele, Cook, Moles

## Contest Holes:

- #3 - Closest to Pin (Front Nine): Jon Searle
- #10 - Straightest Drive: Michael Bonnett
- #18 - Longest Drive: Pam Lickteig
- #17 - Closest to Pin (Back Nine): Mike Ryan
- #4 - Longest Putt: Shawn Basile

## Charity Hole - #8

- Graybar (Team 3): Hess, Uebele, Cook, Moles

## Betting Hole - #11

- Kansas City Electric Supply (#2) Greenwalt, Wells, Hagen, Yates



## Skins Game

- Eaton Corp:
- Anderson
- Holland
- Bowers
- Schlitzer

## Cash Prize Drawings

- Sean Baker
- Darrell Huffman

## 50/50 Pot Winner

- Isaac Anderson

# Thanks to the Golf Sponsors

***TITLE SPONSOR***

Bringing tomorrow's technology to Kansas City today.

*Beverage Cart Sponsors*

*Endorsed Sponsor*

## Electric League Lends a Hand

Over 40 members lent a hand at the Electric League's 2014 Community Service Project. This is the association's third return to Harvesters. The focus this year was bread, bread, and more bread. From hotdog buns to bagels to sliced bread; it all got packed

and shipped to those in need in our Kansas City community. After our shift, members were given a tour of the facility and operations.

Thank you to all the volunteers for their time. **You Made the Difference.**



**SUMMONS**

State \_\_\_\_\_  
 County \_\_\_\_\_

**Employee,** Plaintiff,  
 vs.  
**Your Company,** Defendant.

**THIS SUMMONS IS DIRECTED TO THE BUSINESS OWNER.**

**! YOU ARE BEING SUED.** The Plaintiff has alleged that she was harassed in the \_\_\_\_\_ against you is attached to this summons. Do not throw these \_\_\_\_\_ to this lawsuit even though it \_\_\_\_\_

Call  
Employment  
Lawyer!!!

## Who's Keeping You Out of Court?

Every employer, no matter what size, has to deal with human resource issues, regulations, and employment law changes. Contact your local marketing representative to learn how you can gain complimentary, unlimited access to independent employment law attorneys who provide state-specific legal advice on your employment-related questions.

Visit [www.federatedinsurance.com](http://www.federatedinsurance.com) to find a representative near you.

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*Get Answers  
to Questions!*

It's Our Business to Protect Yours®  
**FEDERATED  
INSURANCE**

## People Column

### October Birthdays:

Marc Horner at Square D.

Duff Greenwood, Dan Cannon, Kevin Kruse, Jay Carlson, and Brett Cooper at CBM.

Steve Mahloch, Dennis Browne, and Dave Warren at Rensenhause.

Dave Downing and Don Degnan at Walker-Loudermilk.

Kaylin Crain, Gary Williams, and Mark Weber at Kansas City Electric Supply.

Wes Rains at Rains Electrical Sales, Inc.

Becky Schroeder, Ebonee Bright, Mary Siscos, Bruce Brumbaugh, Adam Didde, Jay Hipp, Theresa Thomas, Tyler McNally, Matthew Smith, Leith Winsor, and Charles Garner at Western Extralite Co.

Curtis Jones, Bonni Feller and Joel Hartman at WESCO.

### November Birthdays:

Eric McDonald, Steve Jorgensen, Brian Harrison, Riley McDonald, Gene Baker, Brad Skaith, Steven Croft, Brady Gragg, Jeff Szala, Dale Hahs, Debbie Chumley, Linda Mitchell, Rick Rice, Corrine Payne, Dave Mathia, Ken Hogan, Jeff Middletin, Cassie Bruns, and Tony Pickett at Western Extralite Co.

Larry Platt, Bill Clecker, Kevin Thompson, Tammie McArthur and Nick Schott at Kansas City Electrical Supply.

Jim Graybill at Walker-Loudermilk. Jason Lemons and Jim Skarvan at Wesco.

John Guerdan and Sean Morell at Square D.

Freeda Mathias, Mike Scott, and Marilyn Miller at CBM

Lorenzo Rodebaugh, Craig Hansel, Hillary Kutz, Kevin Sterrett, Greg Pike and Linda Wirsig at Rensenhause.

### Work Anniversaries:

Eileen Whisenant, 15 years, Debby Vertz, 8 years, Brandon McMahon, 3 years, Greg Hanna, 11 years, Larry Platt, 8 years, David Tranthem, 2 years, Mark Weber, 8 years, Ed Picerno, 27 years, Kevin Thompson, 13 years, Chris Camarillo, 7 years, and Mike White, 3 years, all at Kansas City Electric Supply.

Lisa Kercher, 13 years, Denise Vaughn, 9 years, Brenda Danner, 14 years, and Curtis Jones, 36 years, all at WESCO.

Graybar Kansas City is pleased to announce the following additions their team: Terri Ritchie, outside sales rep-contractor sales; Chris Lipowicz, outside sales rep-industrial sales; Andy Adkins, customer service rep-electrical contractor; Wade Gunnelis-customer service rep-electrical contractor; and Adam Cochran, warehouse supervisor

And, Graybar has promoted Landon Behrens to Power Smart Sales Rep., having served as supervisor of customer service in the Kansas City branch.

Congratulations to Emma Nye, granddaughter of Brenda Danner, Wesco, who is currently in Colorado Springs, CO at the Olympic training center where she is preparing to represent Team USA in weightlifting competition.



## KCP&L Business Programs Meeting

KCP&L hosted a meeting for League members on Tuesday, Oct. 22. The meeting covered the residential and business rebate programs offered by KCP&L.

KCP&L offers a Building Operator Certification. This is a professional development program. It includes a series of seven courses. Successful completion of these courses qualifies you for certification.

In addition, KCP&L offers a solar rebate program. The company

also offers business energy efficiency rebates. The standard rebates for business energy efficiency include:

- Lighting & controls
- Motors
- Unitary & split cooling systems
- Appliances
- Pumps & variable frequency drives
- Food service & refrigeration.



## From the Membership Committee

By now you should have received your 2014 Membership Directory. We hope you have the opportunity to scan through it. You will find your co-members and some very nice advertising from some of the membership. If you weren't able to advertise this year, we'll look forward to having you included in 2015.

And, speaking of 2015, please

be on the lookout for your 2015 dues statement which will be mailed to you this month.

We appreciate your continued support. And, don't forget, there are many volunteer opportunities for each of you. Feel free to contact one of your board members or Jane or Kim in the EL office.





**~ MANUFACTURERS ~**  
**Showcase Your Innovative Products & Services**  
**REQUEST for PROPOSAL**

Manufacturers –

Beginning in January, 2015, the Electric League will facilitate a monthly lunch and learn highlighting “**New Products and Services Program**” available for all members and non-members.

**Event Details:**

- Open to: all members and non-members
- Date: 3rd Wednesday of every month (January 21, February 18, March 18, April 22)
- Location: KCPL Training Center (5700 Eugene Field Rd., Kansas City, MO 64119)
- Schedule: 11:30am/Lunch; 11:45am/Presentation; 1:00pm/Conclusion
- Costs \$15/Members; \$20/Non-Members; \$10/IBEW Students/Apprentices (Box Lunch Included)

**Manufacturer Cost - \$250**

Manufacturer representatives interested in participating must complete the attached spreadsheet describing the content of their presentation and submit their request to the Programming Committee by deadline. The Programming Committee will select presentations based on perceived interest and value. Once a manufacturer is selected, the final presentation is due to the committee two weeks before the event.

**Focus**

We believe the primary success of this program is dependent on the quality and content of the presentation. Please encourage the presenters to:

Make the presentations as interactive as possible, so attendees feel engaged

- Encourage questions throughout the presentation
- Not make negative comments about competitors
- Not apply sales pressure. These are informative sessions
- Be available for sales calls as requested
- Follow up with any unanswered questions or requests for more information

**Submit Proposal to:**

Programming Committee  
Electric League of MO & KS  
638 W. 39th Street, Kansas City, MO 64111  
816-561-5323; kweitzel@swassn.com





## INNOVATIVE PRODUCT & SERVICE SHOWCASE

**SHOWCASED PRODUCT/SERVICE:** \_\_\_\_\_

### MANUFACTURER

- Manufacturer:
- Full Address:
- Phone:
- Email:

### PRESENTER

- Presenter's Names & Company Names:
- Presenter's Qualifications (Brief):

### NEW PRODUCT/SERVICE

1. When was the Product/Service introduced?
2. What's new about the Product/Service?
3. Is this Product/Service an upgrade from a previous product or completely new?
4. What differentiates it from the competition?
5. What are the consumer's benefits for using this product? Does it save time, money, increase efficiency, etc.?
6. Does it solve a problem that no other product has previously solved?
7. What type of customer would be interested in using this product/service?
8. What customers are currently using this product or where are examples this products has been used or installed?
9. Will you have product samples available on presentation day?
10. Write a brief description of this product/service that could be used in an invitation that would entice customers to attend a product demonstration.

### SUBMIT PROPOSAL TO:

Programming Committee  
Electric League of MO & KS  
638 W. 39TH Street, Kansas City, MO 64111  
816-561-5323; kweitzel@swassn.com

# NOMINATION FORM

## INDUSTRY ACHIEVEMENT AWARD

This is the highest honor given by the Electric League of Missouri & Kansas. The award celebrates professional excellence and distinguished contribution to the League and the industry. Please nominate someone in the League other than yourself.

My nomination for the 2014 Industry Achievement Award is:

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Reason for nomination:

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Signature \_\_\_\_\_

**PLEASE COMPLETE FORM AND FAX TO 816-561-1991 BY**  
Friday, November 21. Final selection will be made by secret  
ballot of the board of directors.

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**Electric League of Missouri & Kansas**  
P.O. Box 419264 • Kansas City, MO 64141-6264  
816-561-5323 • Fax: 816-561-1991



# Electric League Holiday Luncheon Registration Form



Friday, December 12, 2014  
11 a.m. - Registration, Noon - Lunch Served  
Argosy Casino & Hotel  
777 NW Argosy Parkway • Riverside, MO  
Price - \$40 per person - Can Reserve Table Seating for Groups of 5 or 10.  
Each person will receive a raffle ticket for a valuable prize.

Complete All Information Below:

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Names of those attending (please print or type, attach additional sheet if necessary)

<u>Name</u>	<u>Company</u>
_____	_____
_____	_____
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_____	_____

\_\_\_\_ Yes, please reserve  half (5) or  whole table (10) for our company, enclosed is a check for \$200 (\$40 x 5) or \$400 (\$40 x 10).

Please complete and return this form with payment to the Electric League by Dec. 5 (\$40 x no. attending)

Please accept our company's additional contribution to the scholarship fund – Amount \$ \_\_\_\_\_

Payment Method:

Check Enclosed  Credit Card

\_\_\_\_ Am Ex. \_\_\_\_ VISA \_\_\_\_ MasterCard

Card No. \_\_\_\_\_ Security Number \_\_\_\_\_

Name on Card \_\_\_\_\_ Expir. Date \_\_\_\_\_

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